



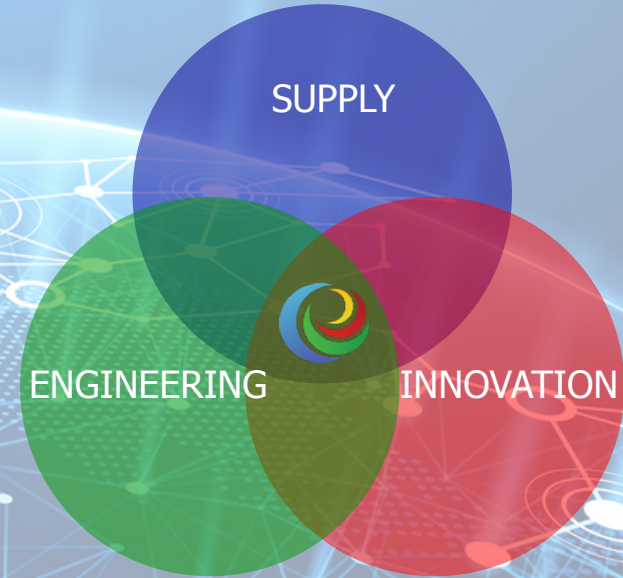
Supply Innovation Engineers

INNOVATION
UPDATE
MARCH 2018

SNAPSHOT



SUPPLY
INNOVATION
ENGINEERS



CONCEPTS

TENDER

#SUPPLYCHALLENGE



CIRCULAR

#PAYPERUSE



VERSATILE

#SUPPLYTUNING



EXPERIENCES

INSPIRE

#SUPPLYEVENTS



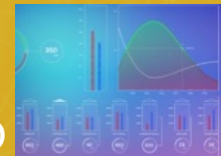
IMPLEMENT

#INDUSTRIALSUPPLY2.0



INSIGHT

#SMARTDASHBOARD



#SUPPLYCHALLENGE



THE
NEW
ECONOMY



CHALLENGE

BEST SOLUTION
BEST PARTNER



- Challenge suppliers
- Guidelines only
- Functional specification
- Innovation friendly
- Briefing/clarification

every
day a
happy day

**THE
NEW
ECONOMY**

**CIRCULAR
BUSINESS MODEL**

PERFORMANCE



Equipment



Devices

Tools



Mobility



Green



Circular economy

Gold



Utilization

Flex



Adaptable

Control



Dashboard

**THE
NEW
ECONOMY**



VERSATILE

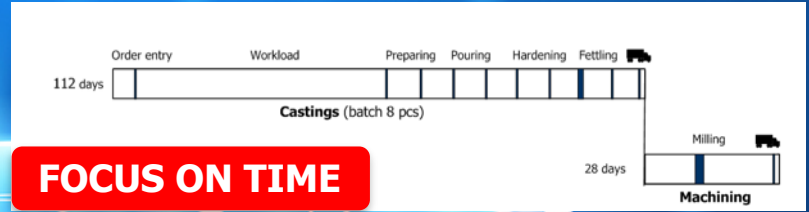
**cool
blue**

1



49

FOCUS ON TIME



DIESEKO GROUP



**96%
Waiting**

#SUPPLYEVENTS



NEXT EVENT



TOPINC
**PAY PER USE
ECONOMY**
INDUSTRIES IN TRANSITION

Supply Innovation Day 2018
Kickoff door architect Thomas Rau
Wandeling & Workshops
Diner

Donderdag 25 januari
14.00 tot 18.00
High Tech Campus Eindhoven

The poster features a man in a blue sweater on the left, a cityscape at night with glowing data points in the center, and the TOPINC logo at the top right.

11 Oct
#membervisit

DIESEKO GROUP

25 Jan
#supplyinnovationday

23 May #inspirationvisit



2 days training course
for buyers in the industry

Day 1 - concepts

- Tender new style
- Network co-operation

Negotiation
Communication

Day 2 - workshop

- Case #supplychallenge
- Visit company
- Intersivision



1-2-3
approach

1. Explanation
2. Case
3. Company visit

Thu 17 May & Thu 31 May
Thu 13 Sep & Thu 27 Sep



SUPPLY INTERVIEW 2017



73% supply co-operation important

3 robots on 100 FTE

CUSTOMERS



Manufacturing



Construction



High tech



Offshore

